

The Corporation of the Municipality of Red Lake
P.O. Box 1000
2 Fifth Street
Balmertown, Ontario
P0V 1C0

Telephone: (807) 735-2096 Fax: (866) 681-2954 www.redlake.ca

Request for Proposal (RFP)

Engineering Services Commercial Airside Subdivision at Red Lake Airport

Proposal Closing

Date: February 1, 2024

Time: 2:00 P.M. Local Time (Central Standard Time)

Location:

Municipal Office

Municipality of Red Lake

P.O. Box 1000, 2 Fifth Street

Balmertown, Ontario,

P0V 1C0

Municipal Office Hours:

Monday – Friday

8:30 a.m. – 4:30 p.m.

Proponents' Questions

Deadline for written questions from Proponents is January 12, 2024

Proponents' questions will be responded to on or before January 17, 2024

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GENERAL INSTRUCTIONS

- 1. All bid documents must be submitted in accordance to the location, date, time and manner as specified in the Tender/RFP/Quotation Call.
- All bid documents and corresponding addendums must be submitted in a sealed envelope, and clearly marked as to its contents in ink or typed form, or by a presupplied label by the Municipality of Red Lake.
- 3. As submissions are received, they are time and date stamped by the Clerk's office at the Municipal Office to ensure compliance with the closing date and time.
- 4. The Municipality of Red Lake will not accept faxed or emailed bid documents.
- 5. Late submissions will not be accepted and will be returned unopened to the receiver at the time of submission and if not possible, shortly thereafter by regular mail.
- 6. Openings are a public process and will be held in the Council Chambers, Municipal Office at the time of closing or shortly thereafter, and on the date as specified in the Tender/RFP/Quotation Call documents.
- 7. For tenders, the name of the bidder and the total amount will be read aloud and duly recorded. For RFPs and Quotations, the name of the Proponent will be read aloud and recorded, but not the total amount.
- 8. All members of the public in attendance at the opening are required to sign the *Attendance Form.*
- 9. Following the opening, the completed *Unofficial Results Form* and accompanying bid documents will be given to the Requisitioning Department Head for evaluation.

The lowest and/or any bid not necessarily accepted.

The Municipality of Red Lake reserves the right to accept/reject, cancel/re-advertise any Tender/RFP/Quotation Call.

In <u>advance</u> of submitting your bid document; and to guarantee notification of addendums (if any) and provide the ability to ask questions related to the bid document, please complete the Registration Form and return it accordingly

The Corporation of the Municipality of Red Lake



REGISTRATION FORM

Packages-will be available for pick-up in person, by email, or via the municipal website at www.redlake.ca.

Addendums to bid documents will be forwarded to all registered Proponents/bidders upon completion of this form in order to **guarantee notification and receipt of addendums** (if any). Those who do not complete a *Registration Form* are responsible for obtaining all addendums associated with this project. The Municipality of Red Lake shall not be responsible for misinformed Proponents/bidders who neglect to complete this form.

Addendums become part of the bid document and shall be submitted along with the originally distributed bid document.

Please return the completed form in person, by email to <u>clerk.registration@redlake.ca</u> or by fax to (866) 681-2954

or by lax to (600) 661-	2334.
PROJECT NAME	
CLOSING DATE	
COMPANY NAME	
PRINCIPLE CONTACT	
ADDRESS	
ADDRESS (LINE 2)	
CITY AND PROVINCE	
POSTAL CODE	
TELEPHONE	()
FACSIMILE	()
EMAIL ADDRESS	
DATE:	

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INTRODUCTION

The Municipality of Red Lake is located in northwestern Ontario by Kings Highway 105 and is the northernmost town in Ontario. It is located 535 km (332 mi) northwest of Thunder Bay and less than 100 km (62 mi) from the Manitoba Border. The municipality consists of five small communities – Balmertown, Cochenour, Madsen, McKenzie Island and Red Lake, with a combined population of 4,366 people (Canada 2011 Census).

Proposals may be submitted in person, by mail or courier. Faxed or emailed proposals will not be accepted.

The Municipality of Red Lake has local Canada Post and courier service outlets. It is the responsibility of the Proponent to check with your local Canada Post outlet and/or courier to determine the best means to submit your proposal. The Municipality of Red Lake assumes no responsibility for proposals received after the closing date and time.

Part I - GENERAL INSTRUCTIONS

1. Proposal Schedule and Closing Time

The Proposal Form, in a sealed envelope bearing the submission label provided by the Municipality, must be received; date and time stamped, and be in the possession of the Clerk's Office, no later than 2:00 p.m. local time (Central Standard Time), on the specified closing date. Late Proposals cannot be accepted under any circumstances; however late proposals shall be date and time stamped and shall be returned to the Proponent, unopened:

The Clerk's Office clock determines the Closing Time of the Proposal Call.

Task	Date
Issue Request for Proposal	December 11, 2023
Deadline for Receipt of Proponents' Questions	January 12, 2024
Deadline for Response to Proponents' Questions	January 17, 2024
Request for Proposal Closing:	February 1, 2024 at 2:00 p.m.
Evaluation of Proposals Completed	To be determined – Pending Funding Approval
Selection of Preferred Proposal	To be determined – Pending Funding Approval
Notification to successful Proponent	To be determined – Pending Funding Approval

2. Inquiries/Questions

All questions concerning this Proposal must be directed in **writing** (email or facsimile) to: clerk.registration@redlake.ca or Fax: (866) 681-2954

Questions must not be directed to anyone else. Questions will be responded to in the form of an "Addendum" to the Request for Proposal, which will be distributed to all registered Proponents known to the Municipality.

3. Proposal Opening/Confidentiality Assurance

Be advised that all Proposals that are received on time will be opened in a public setting however the Proposals themselves will be maintained in confidence.

All Proposals submitted to the Municipality become the property of the Municipality and as such, become subject to the "Municipal Freedom of Information and Protection of Privacy Act". While the Municipality considers all Proposals to be confidential, and will involve the Proponent in any proceeding challenging that position, it must be understood that the Municipality will not necessarily be the final decision-maker on that point.

4. Submissions

Two (2) original hard copies of the Proposal should be submitted on 8 ½ inch by 11 inch paper, including any Addendums that may have been issued under Section 2. The submission must be clearly identified as "Engineering Services Commercial Airside Subdivision at Red Lake Airport" Additionally, a digital copy (pdf) of the Proposal shall be submitted on a flash drive as part of the submission.

5. Initial Screening

The Requisitioning Department Head for the department leading this project (acting individually or together with a team of others) will review and evaluate all Proposals. They will be checked to make sure that they comply with the terms and conditions of this Request for Proposal document. Any Proposal that does not meet all of the necessary criteria has to be rejected without further consideration. A guide to mistakes and irregularities is included in the Municipality's policy for the processes for tenders, requests for proposals and quotations (which is attached to and forms a part of this Request for Proposal document).

6. Award Options

The Requisitioning Department Head for the department leading this project (with or without a team of others) reserves the right, privilege, entitlement and absolute discretion, and for any reason whatsoever to:

- 1. accept a Proposal which is not the one with the lowest cost;
- 2. reject a Proposal, even if it is the one with the lowest cost;
- reject a Proposal even if it is the only Proposal received;
- 4. accept the Proposal that the Requisitioning Department Head considers to be most favourable to address the scope of work;
- 5. accept or reject any and all Proposals, whether in whole or in part;
- 6. accept or reject any unbalanced, irregular, or informal Proposals; and/or
- 7. reject any Proposal submitted (directly or indirectly) by a Proponent who is involved in a dispute with the Municipality or who owes the Municipality money. The Municipality of Red Lake reserves the right to define who can be qualified to bid for work or supply goods and services to the Municipality and reserves the right to exercise its intent to not contract with persons for the provision of goods and services who have delinquent accounts with the Municipality in accordance with the Qualified Suppliers Policy (Section 4.12 Financial Services and Control Policy Manual)

7. Proponent's Statement of Understanding

The submission of a Proposal is the Proponent's assurance to the Municipality that it has carefully examined this Request for Proposal document, <u>and</u> the Municipality's Tender/RFP/Quotation Policy. The Proponent acknowledges that it understands these documents and has had sufficient opportunity to get clarification on any or all portions of them that it did not understand.

8. Irrevocability of Proposals - Binding Agreement

Until the closing time, any Proponent may withdraw its previously submitted Proposal, whether or not another is submitted in its place. However, upon closing time, all Proposals become irrevocable.

The submission of a Proposal is the Proponent's assurance to the Municipality that, if its proposal is selected, it will become legally bound to the Municipality by agreement. The terms and conditions of this Request for Proposal document, the Municipality's policies, and the Proponent's Proposal (in that order of preferential sequence) will form the foundation of the contract between the successful Proponent and the Municipality.

9. Errors and Omissions

Nothing verbally said to anyone by anyone can modify any provisions of this Request for Proposal document. Any modification or clarification must be in writing, issued by the Requisitioning Department Head leading the project. All of these written materials, called "Addendums", will be issued in accordance with Section 2 and will become part of the Request for Proposal document.

10. Proponents' Expenses

Proponents are solely responsible for their own expenses in preparing a Proposal and for subsequent negotiations with the Municipality, if any. If the Municipality elects to reject all Proposals, the Municipality will not be liable to any Proponent for any claims, whether for costs or damages incurred by any Proponent in preparing its Proposal, for loss of anticipated profit in connection with any final agreement, or for any other matter whatsoever.

11. Insurance

The successful Proponent must obtain, maintain, and pay for Comprehensive General Liability Insurance with an insurer acceptable to the Municipality. This insurance coverage shall be subject to limits of not less than five million (\$5,000,000.00) dollars, inclusive, per occurrence, for bodily injury, death and damage to property, including loss of use of property, for any one occurrence. All required insurance must be endorsed to provide the Municipality with thirty (30) days' advance written notice of cancellation or material change.

The successful Proponent will provide the Municipality with evidence of the required insurance, in the form of a completed Certificate of Insurance, immediately following execution and delivery of the formal legal Agreement.

12. Compliance with Applicable Law

The successful Proponent must make sure that its operations, and all of the services and products that it provides relating to this project, are in accordance with, and appropriately authorized under, all relevant and applicable law. Some of the many laws that might apply are: the Workplace Safety and Insurance Act, 1997, the Occupational Health and Safety Act, the Accessibility for Ontarians with Disabilities Act, 2005. Other laws will also apply, and they could be provincial or federal statutes or regulations, or municipal by-laws and policies. The successful Proponent is responsible for applying for and receiving any required authorizations or licences to undertake the work associated with the project.

The successful Proponent <u>quarantees to the Municipality</u> that it does, and that it will continue to comply with all applicable laws in this regard.

The successful Proponent will allow the Municipality to view its books and records, including personnel training records, where reasonably necessary, to satisfy itself that this Section is being complied with.

13. Professional Operations

The successful Proponent <u>quarantees to the Municipality</u> that it will run the project in a professional and prudent manner without negligence. It will be sure that its staff (including contract workers or volunteers) are properly trained and provide quality customer service to patrons of the project.

14. Indemnification

The Proponent shall be responsible for all damages, losses, or expenses caused by it, its employees, agents, volunteers and sub-contractors that arise out of the work associated with the project. This may be due to the existence, location, condition of work relating to the project, to any materials, plant or machinery used for the project, or which may happen by reason of the successful Proponent's failure (or the failure of those for whom it is responsible) to do or perform any or all of the things required to be done by them under the Proposal. The successful Proponent agrees to indemnify and hold the Municipality harmless from any such damages, losses, or expenses, or claims by third parties, including any and all legal costs incurred by the Municipality in connection.

15. Termination for Cause

The Municipality retains the right to terminate the Agreement with the successful Proponent at any time, in whole or in part, if the work is not performed in strict accordance with the Agreement. This applies even if the Municipality has been lenient to the successful Proponent with respect to the same or a different performance issue.

16. Laws of Ontario

The Agreement resulting from this Request for Proposal will be governed by, and will be construed and interpreted in accordance with, the laws of the Province of Ontario.

17. Encumbered Goods

The Proponent <u>guarantees to the Municipality</u> that the goods, inventory and equipment being supplied to the project, are free and clear of any liens, charges, encumbrances, mortgages, hypothecations, copyright, patents or any third party statutory claims, excepting any for which it has provided the Municipality with written notice.

Engineering Services Commercial Airside Subdivision at Red Lake Airport

18. Conflict of Interest

In its Proposal, the Proponent must disclose to the Municipality any possible conflict of interest that might compromise the project. This applies to actual conflicts of interest, and also to circumstances that might lead an ordinary person to believe that a conflict of interest exists, even if it does not. If a conflict of interest exists or appears to exist, the Municipality may, at its discretion, refuse to consider the Proposal. If the Proponent becomes aware of a possible real or apparent conflict of interest after it has submitted its Proposal but before the selection process has been completed, that Proponent must inform the Municipality by contacting the individual identified in Section 2.

19. Negotiations

Each Proponent must prepare its Proposal with the understanding that the Municipality may select the successful Proponent on the basis of the Proposals received, without discussion. Each Proposal should contain the Proponent's best terms and information, including all required documents as listed. The Municipality reserves the right to enter into negotiations with any Proponent. If the Municipality and a Proponent cannot negotiate a successful agreement, the Municipality may terminate the negotiations and begin negotiations with another Proponent. This process may continue until an agreement has been executed or all Proponents have been rejected. No Proponent shall have any rights against the Municipality arising from negotiations.

Part II – for use by individuals – see next page for use by incorporated Proponents

STATEMENT OF UNDERSTANDING (INDIVIDUALS)

I declare that I have read and understand Part I to Part VI of this Request for Proposal document with respect to the Engineering Services Commercial Airside Subdivision at Red Lake Airport.

I also acknowledge that Part I to Part VI, inclusive, form the complete Request for Proposal document and shall be returned to The Corporation of the Municipality of Red Lake as the RFP submission.

Name(s) of each Proponent:	
Dated at the(insert City/Town and Province whe	ere document was signed)
This day of (insert date on which document was si	, 20
Signatures:	
Signature of Witness (an individual Proponent's signature must be signed before a witness who must also sign here):	Signature of Proponent (or, where there is more than one individual Proponent, one representative Proponent):
Print witness' name legibly beneath signature	Print Proponent's name legibly beneath signature By signing, I am representing that each individual Proponent (where there is more than one) has authorized me to sign on all of our behalves and we are all bound by this signature)

Part II – for use by corporate Proponents- see prior page for individuals

STATEMENT OF UNDERSTANDING (CORPORATIONS)

and understand Part I	to Part VI of this F	ctitle) of the Proponent. I declare that I have read Request for Proposal document with respect to irside Subdivision at Red Lake Airport on the
	d shall be returned	VI, inclusive, form the complete Request for d to The Corporation of the Municipality of Red n.
Formal, legal name of	corporate Propone	nt:
Dated at the(insert City.	Town and Province w	here document was signed)
This(insert date	day of on which document w	, 20
Signatures:		
	Signature(s) on b	ehalf of corporate Proponent
		(Print signatory's name and title legibly beneath signature)
		(Print signatory's name and title legibly beneath signature) By signing, I/we am/are representing that I/we have been duly authorized by the corporate Proponent to execute this Proposal, and that our signatures bind the corporation on whose behalf we have executed, whether or not the corporate seal is applied

PART III

ACKNOWLEDGEMENT OF ADDENDUMS

I/WE declare that I/WE have carefully examined all Addendums (as referenced in Section 2) and hereby acknowledge that these Addendums are part and parcel of any Contract to be let for all work described in this Request for Proposal document.

Addendum No. 1		Addendum No. 4
Addendum No. 2		Addendum No. 5
Addendum No. 3		Addendum No. 6
Check here if NC	Addendum was rec	eived
Dated at the		
Dated at the(insert City/To	wn and Province where docum	nent was signed)
This	day of	, 20
(insert date of	n which document was signed)	
	Signature(s) on beh	nalf of corporate Proponent
		·
		(Print signatory's name and title legibly beneath signature)
		c/s
		(Print signatory's name and title legibly beneath signature)
		By signing, I/we am/are representing that I/we have been
		duly authorized by the corporate Proponent to execute this Proposal, and that our signatures bind the corporation
		on whose behalf we have executed, whether or not the
O:	l Duan an ant/a).	corporate seal is applied
Signature of/for individ	• • • • •	0:
Signature of Witness signature must be signed before	(an individual Proponent's	Signature of Proponent (or, where there is more than one individual Proponent, one representative Proponent):
here):	a withess who must also sign	one individual i roponent, one representative i roponent).
Print witness' name legibly bene	ath signature	Print Proponent's name legibly beneath signature
		By signing, I am representing that each individual Proponent (where there is more than one) has authorized me to sign on
	ļ	all of our behalves and we are all bound by this signature)

Engineering Services Commercial Airside Subdivision at Red Lake Airport

PART IV

Terms of Reference

Executive Summary

Recently, the municipality has acquired 40 acres of land northeast of the existing airport property, and our aim is to develop this land into fully serviced apron access lots. We are looking for professional engineering and technical services to plan and develop this new commercial subdivision and to provide full utilities to both this area the existing commercial subdivision adjacent to it.

Additionally, the existing Apron serving the newly acquired land and existing subdivision is not appropriately sized to meet the basic requirement of TP312 3.6.2. This means that the total apron area is not adequate to permit the expeditious handling of the aerodrome traffic at its maximum anticipated density. The apron configuration also does not allow aircraft using the area to park without infringing on the taxiway clearances required for aircraft moving between the runway and the commercial hangars.

We require pre-engineering investigations and conceptual design to establish feasibility of location. If viable preliminary design and costing to support the Municipality of Red Lake's capital programme planning. The successful proponent will provide separate pre-engineering reports for the projects 'Airside Commercial Development and Related Works', 'Expansion of Apron 2 and Related Works' and 'Servicing of Existing Commercial Subdivision and related Works 'so that they can be planned, scheduled, and budgeted as distinct works.

It should be noted that the award of this engineering work, whether in its entirety, partially, or not at all, remains subject to the discretion of the Municipality based on factors such as but not limited to the acquisition of necessary funding.

Introduction:

Red Lake Airport is requesting proposals for the provision of consulting engineering services for the Commercial Airside Subdivision Development, the Expansion of Apron 2 and providing servicing for the existing Airside Commercial Subdivision.

Services at Red Lake Airport:

Red Lake Airport is open 24 hours per day, seven days per week. Scheduled passenger service operates 0620 hours to 2030 hours local. Charter, cargo and forest fire fighting aviation activities are present on site and operate in response to demand. Red Lake Airport is owned by The Municipality of Red Lake and operated under contract by Thunder Bay Airport Services Inc.

Scope of Proposed Work:

- 1. Airside Commercial Development. The intent of the proposed project is to investigate, design and plan with costing a Commercial Airside Subdivision utilizing the newly acquired 40-acre expansion property. Including fully serviced access and utility installations.
- 2. Modification and Expansion of Apron 2. The intent of the project is to prepare an assessment of and recommendations for the modification and expansion of Apron 2 to adequately serve the current and planned tenant land leases and bring apron layout and operations into compliance with AGN IIIA standards.
- 3. Servicing Existing Airside Commercial Subdivision. The intent of the project is to investigate, design and plan with costing the provision of full services (natural gas, three phase power, sewer, and water) to the existing airside commercial subdivision.

Engineering Services:

Conceptual Design and Planning - Phase 1

- Conduct a preliminary investigation of the three proposed work areas outlined in the scope of work.
- Prepare a report outlining the results of the preliminary investigation including recommendations. The report shall include the following minimum components:
 - a) A desktop analysis of subject lands using existing available documents and plans.
 - b) A minimum of two layout alternatives for each scope of work
 - c) Class D Estimates

Preliminary Design - Phase 2

- Using the preferred layout concepts from Phase 1, prepare preliminary design documents for all three work areas. These documents will be used in making final budget and scope decisions before advancing the project to final tendering and construction.
- The preliminary design report shall include the following minimum components:
 - a) The results from the geotechnical investigation
 - b) A completed topographical survey
 - c) Results from field inspections
 - d) Detailed Engineering Drawings representing 30% design progress.
 - e) Draft list of specifications
 - f) Class C cost Estimates
 - g) Recommendations for phasing of construction

Engineering Services Commercial Airside Subdivision at Red Lake Airport

Final Design and Tender Documents - Phase 3

- Prepare final construction documents.
- The final design shall include the following minimum components:
 - a) Final engineering drawings
 - b) Final tender documents
 - c) Class B and A cost estimates
 - d) Updated preliminary design report

RFP Deliverables:

Proponents will submit two (2) proposal document packages containing:

- 1. An introduction to the firm and its related project experience.
- 2. Identification of the key personnel proposed for the works, their role, qualifications and related experience.
- 3. Identification of supporting professional services Surveyor, Materials Investigation and Testing laboratory, etc.
- 4. Investigations programme proposal for geotechnical investigation, materials testing, and structural assessment of existing pavement.
- 5. Proposed time requirement for the Pre-Engineering works, identifying the total estimated time required, and including a proposed schedule for the various elements of the works.
- 6. Detailed cost estimates showing the estimated costs of the elements of the works and the total cost.

Evaluation:

Proposals will be evaluated on the basis of information provided by the Proponent at the time of submission as well as the previous experience of the Proponent in this marketplace.

Proposals that meet the basic requirement will be reviewed by an evaluation team comprised of The Municipality of Red Lake, the Airport Manager and Thunder Bay Airport Services Inc. The evaluators may, if they deem it necessary, ask firms to provide further information or clarification about the contents of their proposal.

The evaluation criteria below, in no particular order, may include but not necessarily be limited to the following:

- Quality of Proposal
- Corporate experience

Engineering Services Commercial Airside Subdivision at Red Lake Airport

- Successful completion of similar projects
- Reference checks
- Innovative technological/engineering approach and recommendations for materials and procedures
- Pricing

Supplements:

Supplement 1 General Site Plan 1 page

Supplement 2 General Site Layout Plan 1 page

Supplement 3 Plan 23R-14840 Development Area 1 page

Supplement 4 Plan 23R-6812 Existing Commercial Subdivision 1 page

Supplement 5 Preliminary Plan Sewer and Water Line extension 1 page

PART V

REFERENCES

Proponents are asked to provide a minimum of 3 references of similar contract size. If the Proponent is new in this business, alternative references may be submitted.

Reference #1		
Company:		
Address:		
		Postal Code:
Telephone:	Fax	c:
Contract Value:		
Reference #2		
Company:		
City:	Province:	Postal Code:
Telephone:	Fax	C
Contract Value:		
Reference #3		
Company:		
City:	Province:	Postal Code:
Telephone:	Fax	«
Contract Value:		

PART VI

Signature

The Proponent has carefully examined the proposal document in its entirety and submits the **price** according to these documents.

The Proponent by this	bid offers to complet	e the proposal as per all documents.
	or Individual(s)	
forming the "Proponer		
Street Address or P.C). Box #	
City and Province		
Postal Code		
Dated at the		
Dated at the(insert City/To	own and Province where docun	nent was signed)
This	day of	, 20
(insert date o	n which document was signed)	
	Signature(s) on beh	nalf of corporate Proponent
		(Driet sign stands a group and title leville, because he sign stands
		(Print signatory's name and title legibly beneath signature)
		c/s
		(Print signatory's name and title legibly beneath signature)
		By signing, I/we am/are representing that I/we have been
		duly authorized by the corporate Proponent to execute this Proposal, and that our signatures bind the corporation
		on whose behalf we have executed, whether or not the
Signature of/for individ	ual Proponent(s):	corporate seal is applied
Signature of Witness		Signature of Proponent (or, where there is more than
signature must be signed before		one individual Proponent, one representative Proponent):
here):		
Print witness' name legibly bene	ath signature	Print Proponent's name legibly beneath signature
		By signing, I am representing that each individual Proponent (where there is more than one) has authorized me to sign on
		all of our behalves and we are all bound by this signature)

(The Municipality's Signature is on the following page)

Engineering Services Commercial Airside Subdivision at Red Lake Airport

	The Corporatio	ne Corporation of the Municipality of Red Lake:	
		Fred Mota, Mayor	
		c/s	
		Christine G. Goulet, Clerk	
Dated at Balmertown, Ontario, this_	day of	, 20	

Engineering Services Commercial Airside Subdivision at Red Lake Airport

PROPONENT'S CHECKLIST

Completion (2) Original Request for Proposal Documents

One (1) Digital Copy (pdf) of the Proposal on a Flash Drive

Signed Statement of Understanding

Signed Acknowledgment of Addendums

References

Signature Page

Completed Submission Label for Envelope (if utilizing)

Engineering Services Commercial Airside Subdivision at Red Lake Airport

RETURN ADDRESS:	
Telephone:	
DELIVER TO:	
The Corporation of	f the Municipality of Red Lake
P	.O. Box 1000
2	2 Fifth Street
Baln	nertown, Ontario
	P0V 1C0
SEALED PROPOSAL:	
RFP – Engineering Services Commerc	cial Airside Subdivision at Red Lake Airport
	Municipal Use Only:
	Received By:
	Date Stamped:

Engineering Services Commercial Airside Subdivision at Red Lake Airport

Supplement 1 – General Site Plan



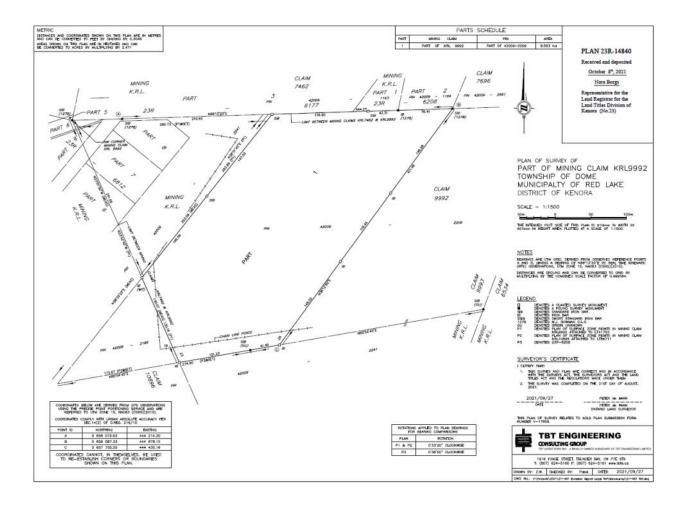
Engineering Services Commercial Airside Subdivision at Red Lake Airport

Supplement 2 – General Site Layout Plan



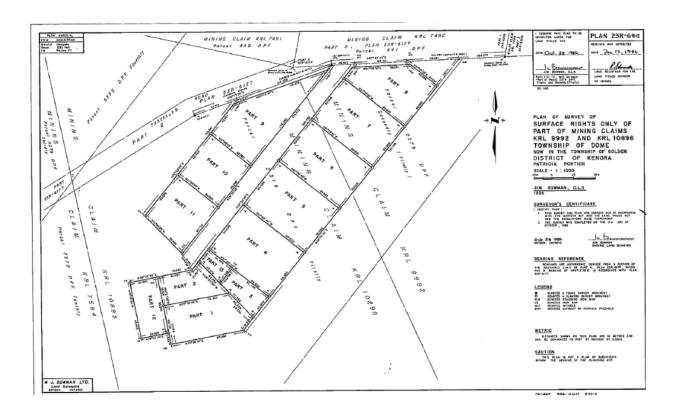
Engineering Services Commercial Airside Subdivision at Red Lake Airport

Supplement 3 – 23R-14840 Development Area



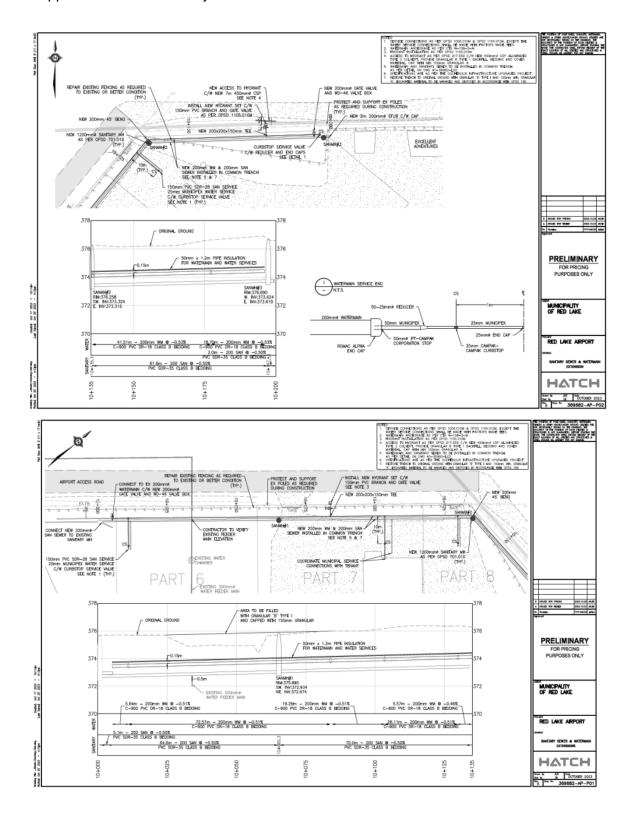
Engineering Services Commercial Airside Subdivision at Red Lake Airport

Supplement 4 – 23R6812 Existing Commercial Subdivision



Engineering Services Commercial Airside Subdivision at Red Lake Airport

Supplement 5 – Preliminary Plan Sewer and Water line extension





FINANCIAL SERVICES AND CONTROL POLICY MANUAL

Subject:Tender/Request for
Proposal/ Quotation Process

Approval Date: January 19, 2015

By-Law No. 02-2015

Amended by By-Law No. 43-2015

4.14 TENDER/REQUEST FOR PROPOSAL/QUOTATION PROCESS

1. PURPOSE

The purpose of this policy is to provide information to the general public with respect to the Tender/Request for Proposal (hereinafter referred to as RFP)/Quotation process; to provide an internal guideline for staff and to serve as an extension of the principles outlined in the Procurement of Goods, Services or Construction and Disposal of Assets By-Law.

2. <u>DEFINITIONS</u>

- a) Tender shall mean a publicly advertised bid or offer of solicitation with a formal bid or offer, in writing, based on tender documents outlining specifications, materials, description and quantities, security, insurance, completion date, etc.
- b) RFP means a written bid or offer of solicitation that is used to acquire Goods, Services or Construction. The RFP process encourages different solutions from vendors and actively searches for better and more creative ideas for supply contracts. It is a wide open alternative bidding process. The RFP provides a process whereby the negotiation and award is based on demonstrated competence, qualifications and the technical merits of the proposal at fair price.
- c) Quotation shall mean to state or provide, in writing, a price for securities, goods, services or construction.
- d) Addenda or Addendum means such further additions, deletions, modifications or other changes to the bid document.

3. ADVERTISING

All Tender/RFP Calls shall be advertised in the Municipal Newsletter and on the Municipal Website. Tender/RFP Calls may be advertised in local, regional and/or trade newspapers or publications.

Quotation Calls may be advertised at the discretion of the requisitioning Department Head.



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Tender/RFP/Quotation Calls shall be prepared by the requisitioning Department Head for forwarding to the Clerk's office for inclusion in the Municipal Newsletter and Municipal Website and/or local, regional and/or trade newspapers/publications. Prior to submission to the Clerk's office, the requisitioning Department Head shall be cognizant of newspaper and newsletter advertising deadlines.

Tender/RFP/Quotation Calls shall contain the following information:

Sample:



The Corporation of the Municipality of Red Lake

Request for Proposal

1 - Fire Truck - Triple Combination Pumper

The Municipality of Red Lake is accepting Request for Proposals (RFP) for one (1) Fire Truck – Triple Combination Pumper.

RFP packages may be picked up at the Municipal Office, 2 Fifth Street, Balmertown, Ontario, between the hours of 8:30 a.m. and 4:30 p.m. Local Time, Monday to Friday, from the Clerk's Office. RFP packages are also available online at www.redlake.ca.

RFP submissions will be accepted at the Municipal Office in Balmertown, Clerk's Office, 2 Fifth Street in Balmertown, Ontario up until 4:00 p.m. Local Time, Wednesday, May 7, 2011. Submissions must be sealed in an envelope, and clearly marked as to the contents as follows:

"Request for Proposal - Fire Truck - Triple Combination Pumper";

and addressed to:

The Municipality of Red Lake 2 Fifth St.
P.O. Box 1000
Balmertown, Ontario
POV 1C0

The lowest and/or any RFP not necessarily accepted.

The Municipality of Red Lake reserves the right to accept/reject, cancel/re-advertise any RFP

Phil T. Vinet, Mayor Mark Vermette, CAO



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4. DISTRIBUTION

Packages may be picked up in person at the Clerk's Office during regular business hours, forwarded by email in PDF format or downloaded via the municipal website at www.redlake.ca. Packages will not be faxed.

A Registration Form shall be completed in order to register bidders and to guarantee notification of addendums (if any). Those who do not complete a Registration Form are responsible for obtaining all addendums associated with the project. The Municipality of Red Lake will not be responsible for misinformed bidders who neglect to complete this form.

The *Registration Form* shall be returned immediately to the Clerk's Office via in person, email or fax.

5. <u>CONTENTS</u>

Tender/RFP/Quotation documents will be prepared by and in accordance to the requisitioning Department and forwarded to the Clerk's office for distribution. Added to the document will be a *General Instruction Sheet, Registration Form* and *Tender/RFP/Quotation Policy,* which will comprise the all encompassing "package".

6. SUBMISSION

Two (2) original copies of the bid document must be received by the Clerk's office, unless the bid document specifies otherwise, and must be in a **sealed envelope**, with the contents of the envelope clearly marked. The Clerk's office may provide a pre-supplied label.

Submissions must be legible, written in ink or typed, with the unit price for the item(s) required and other entries clearly shown, unless the bid document permits otherwise.

Bid documents must not be restricted by any statement added to the bid document or a covering letter, or must not have alterations.

Bid documents must be submitted per individual project.



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Adjustments by telephone, fax, letter or email for a bid document already received will not be considered. The bidder desiring to make adjustments to a bid document must withdraw the submission and supersede it with a new submission before the closing date and time.

Erasures, overwriting or strike outs will render the submission null and void.

7. RECEIVING

Acceptance of bid documents will close at the time and date specified in the Tender/RFP/Quotation Call and/or bid document.

The Municipality will not receive bid documents via fax or email. In the event that a submission is received by mail and the outer envelope is inadvertently opened by Clerk's office staff, the envelope shall be resealed and a note will be attached to the envelope explaining same and signed by the individual.

The Clerk's office will maintain a running list of submissions, to be kept up to date as time permits. The list of submissions and the amount of submissions received shall remain confidential until the opening, at which time information shall be disclosed in accordance to the Procurement of Goods, Services or Construction and Disposal of Assets By-Law.

The Clerk's office will ensure the safekeeping of submitted packages between the time of receipt and opening.

When the bid document is received, the envelope shall remain sealed and be time and date stamped accordingly. If a time stamp is not available, the time received shall be noted in ink and initialled by the receiver.

Bid documents received by the proponent will be handled accordingly:

- i) Submissions received whereby the outer courier envelope is unsealed, and the inner documents are not in a sealed envelope the submission will not be accepted.
- ii) Submissions received whereby the outer courier envelope is sealed, but the inner documents are not in a sealed envelope the submission will not be accepted.



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- iii) Submissions received whereby the outer courier envelope is unsealed, but the inner documents are in a sealed envelope the submission will be accepted.
- iv) Submissions received whereby the outer courier envelope is sealed, and the inner documents are in a sealed envelope the submission will be accepted.

Regardless of the time a bid document is received, the envelope shall be time and date stamped.

8. <u>LATE SUBMISSIONS</u>

Bid documents received after the closing time will not be considered.

If the bid document is already closed, it shall be returned unopened to the bidder at the time of delivery, if possible. If a late bid document is to be delivered, it shall be accompanied by letter, signed by the requisitioning Department Head, stating that the bid document could not be accepted due to late arrival. If a late bid document is received without a return address on the outside envelope, it shall be forwarded to the requisitioning Department Head who will open it and obtain the address and return the envelope and its contents accordingly. A letter will state why the envelope could not be returned unopened.

9. WITHDRAWAL PROCEDURES – PRIOR TO CLOSING

A bid document may be withdrawn at any time up to the official closing time. The request shall be in writing to the Clerk's office on official company letterhead bearing the signature of the same person as in the originating bid document submitted or designate. The Clerk's office will accept letters of withdrawal in person, by fax or by email. **Telephone requests shall not be considered.**

Letters of withdrawal shall be attached to the bid document envelope. Receipt of the bid document will be announced at the opening, reporting that the bid document has been "Withdrawn", and the envelope to remain unopened.

After the opening and subsequent award, the withdrawn bid document shall be returned to the submitting bidder.



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10. <u>RE-SUBMISSION</u>

The withdrawal of a bid document prior to the closing time does not disqualify a bidder from submitting another bid document on the same contract.

A bidder who has already submitted a bid document may submit a further bid document at any time up until closing. The last submission received shall supersede and invalidate all bid documents previously submitted by the same bidder.

11. CANCELLATION

When in the opinion of the Municipality of Red Lake it is advisable to cancel a Tender/RFP/Quotation Call, an advertisement shall be inserted in the same media originally used – municipal newsletter and website (as practicable) stating that the Tender/RFP/Quotation Call has been cancelled, the reason for such cancellation and whether or not the Tender/RFP/Quotation Call will be readvertised. Each registered bidder who obtained a package shall be emailed or faxed written notice of the cancellation of the Tender/RFP/Quotation Call and packages received shall be returned unopened and by mail to the bidder.

12. EXTENSION TO CLOSING

The Municipality of Red Lake reserves the right to extend the closing date of a Tender/RFP/Quotation Call. Extensions to closings shall be communicated directly to all <u>registered</u> bidders, via email or fax. In addition to the foregoing, if the preparation of a Municipal Newsletter coincides with the extension date, and providing that there is ample notice to the public regarding same, the closing extension may be communicated via Municipal Newsletter. Extensions to closing may be communicated via the Municipal website.

13. ADDENDUMS

Addendums will be made available for pick-up in person, as well as via email or fax for those bidders who are registered. Completion of the *Registration Form* is imperative in order to keep bidders up to date regarding changes to the bid document. Notification of addendums cannot be assured without the completion of a *Registration Form*. Those who do not complete a *Registration Form* are responsible for obtaining all addendums associated with the project. The

REDIAKE Opportunity...it's our Nature

The Corporation of the Municipality of Red Lake

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Municipality of Red Lake shall not be responsible for misinformed bidders who neglect to complete this form.

All questions relating to bid documents, including matters of clarification or otherwise, shall be directed to the requisitioning Department Head in written form.

Responses to questions will be communicated by way of an addendum prepared by the requisitioning Department Head. The requisitioning Department Head will be identified within the bid document to whom all questions shall be directed.

A deadline for submission of questions may be established at the discretion of the requisitioning Department Head. If deemed necessary, the requisitioning Department Head may extend the date of closing to provide bidders with sufficient response time to addendums.

Addendums form part of the bid document and shall be submitted along with the originally distributed bid document.

14. OPENING

Completed Bid documents will be publicly opened at the Municipal Office, Council Chambers, as soon as possible after the closing time, and on the day specified in the Tender/RFP/Quotation Call/bid document.

The requisitioning Department Head, along with a minimum of one (1) staff person from the Clerk's office, are to be in attendance at openings.

Members of the public attending are required to sign in prior to the opening.

- a) Tender Openings Tender amounts <u>shall</u> be read out along with the bidder's name and recorded by a staff person from the Clerk's office.
- b) RFP Openings RFP amounts <u>shall not</u> be read out, but the bidder's name shall be read out and recorded by a staff person from the Clerk's office.
- c) Quotation Openings Quotation amounts <u>shall not</u> be read out, but the bidder's name shall be read out and recorded by a staff person from the Clerk's office.



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Openings shall be conducted per project, and not simultaneously within the same public opening. The next Tender/RFP/Quotation Call opening shall follow upon conclusion of the prior opening.

The Municipality of Red Lake is not responsible for any irregularities during the reading of information and will review and correct accordingly.

Results are unofficial upon completion of the opening process. Any decision as to acceptance or rejection of submissions due to irregularities shall not be made until a review by the requisitioning Department Head or consulting firm has been conducted, and all bidders will be instructed not to conclude any particular award results from the opening itself.

Where two or more bid documents are submitted in the same envelope, the one bearing the lower price shall be considered as the valid bid document.

Where two or more bid documents are submitted by the same bidder, and no withdrawal request has been received, and where both submissions are identical, only the submission received and time and date stamped at the latest time shall be considered.

The Municipality of Red Lake reserves the right to accept/reject/cancel or readvertise any Tender/RFP/Quotation Call. The lowest and/or any bid not necessarily accepted.

Bid documents will be returned to the requisitioning Department Head or consulting firm for evaluation.

The requisitioning Department Head/Consulting Firm or Committee of the Whole. whichever the case may be, will make a recommendation to Council for the award of the project. The award will be formalized by By-Law.

Upon the opening of an RFP/Quotation, the names of bidders become public information, with the exception of the total price. A copy of the completed Unofficial Results Form is available to all registered bidders, but the total price will be blackened out.

Upon the opening of a Tender, the names of bidders and the total price become public information. A copy of the *Unofficial Results Form* is available to all registered bidders.



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The *Unofficial Results Form* will form part of the staff/consultant report and will appear on an agenda of either a Committee of the Whole or Council meeting, at which time <u>all information</u> contained on the form, becomes public information.

Awards will be communicated by letter advising both successful and unsuccessful bidders.



REGISTRATION FORM

Packages-will be available for pick-up in person, by email, or via the municipal website at www.redlake.ca.

Addendums to bid documents will be forwarded to all registered bidders upon completion of this form in order to guarantee notification and receipt of addendums (if any). Those who do not complete a *Registration Form* are responsible for obtaining all addendums associated with this project. The Municipality of Red Lake shall not be responsible for misinformed bidders who neglect to complete this form.

Addendums become part of the bid document and shall be submitted along with the originally distributed bid document.

Please return the completed form <u>in person, by email to clerk.registration@redlake.ca</u> <u>or by fax to (807) 735-2286.</u>

PROJECT NAME	
CLOSING DATE	
COMPANY NAME	
PRINCIPLE CONTACT	
ADDRESS	
ADDRESS (LINE 2)	
CITY AND PROVINCE	
POSTAL CODE	
TELEPHONE	()
FACSIMILE	()
EMAIL ADDRESS	
DATE:	



UNOFFICIAL RESULTS FORM

RFP/QUOTATION RESULTS

Project Name: _____

Closing Date and Time:				
No.	BIDDER'S NAME	DATE RECEIVED	TOTAL BASE AMOUNT INCLUDING HST (NOT TO BE READ ALOUD – RECORDED ONLY)	
1.			,	
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10				

The Municipality of Red Lake is not responsible for any irregularities during the reading of information and will review and correct accordingly.

THE ABOVE RESULTS ARE PRELIMINARY AND NO CONCLUSION OF AWARD SHOULD BE MADE FROM THE INFORMATION ABOVE



UNOFFICIAL RESULTS FORM

TENDER RESULTS

Project Name: _____

10

Closing Date and Time:					
No.	BIDDER'S NAME	DATE RECEIVED	TOTAL BASE AMOUNT INCLUDING HST		
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					

The Municipality of Red Lake is not responsible for any irregularities during the reading of information and will review and correct accordingly.

THE ABOVE RESULTS ARE PRELIMINARY AND NO CONCLUSION OF AWARD SHOULD BE MADE FROM THE INFORMATION ABOVE



ATTENDANCE FORM

Closing Date and Time:				
Name	Title	Company	Signature	



GENERAL INSTRUCTIONS

- 1. All bid documents must be submitted in accordance to the location, date, time and manner as specified in the Tender/RFP/Quotation Call/bid document.
- 2. All <u>bid documents</u> and <u>corresponding addendums</u> must be submitted in a <u>sealed envelope</u>, and clearly marked as to its contents in ink or typed form, or by a pre-supplied label by the Municipality of Red Lake.
- 3. As submissions are received, they are time and date stamped by the Clerk's office at the Municipal Office to ensure compliance with the closing date and time.
- 4. Faxed or Emailed bid documents will not be accepted.
- 5. Late submissions shall not be accepted and will be returned unopened to the receiver at the time of submission and if not possible, shortly thereafter by regular mail.
- 6. Openings are a public process and will be held in the Council Chambers, Municipal Office at the time of closing or shortly thereafter, and on the date as specified in the Tender/RFP/Quotation Call and/or bid documents.
- 7. For tenders, the name of the bidder and the total amount will be read aloud and duly recorded. For RFPs and Quotations, the name of the bidder will be read aloud and recorded, but not the total amount.
- 8. All persons in attendance at the opening are required to sign the *Attendance Form.*
- 9. Following the opening, the completed *Unofficial Results Form* and accompanying bid documents will be given to the requisitioning Department Head for evaluation.

The lowest and/or any bid not necessarily accepted.

The Municipality of Red Lake reserves the right to accept/reject, cancel/re-advertise any Tender/RFP/Quotation Call.

BID IRREGULARITIES

A Bid Irregularity is a deviation between the requirements (terms, conditions, specifications, special instructions) of a bid request and the information provided in a bid response.

For the purposes of this policy, Bid Irregularities are further classified as "Major Irregularities" or "Minor Irregularities".

A "**Major Irregularity**" is a deviation from the bid request that affects the price, quality, quantity or delivery, and is material to the award. If the deviation is permitted, the bidder could gain an unfair advantage over competitors. The Requisitioning Department Head must reject any bid, which contains a major irregularity.

A "Minor Irregularity" is a deviation from the bid request, which affects form, rather than substance. The effect on the price, quality or delivery is not material to the award. If the deviation is permitted or corrected, the bidder would not gain an unfair advantage over competitors. The Requisitioning Department Head may permit the bidder to correct a minor irregularity.

Mathematical Errors – Rectified by Staff

The Treasurer will correct errors in mathematical extensions and/or taxes, and the unit prices will govern. The responsibility for correcting mathematical errors may be delegated to the Deputy Treasurer or Requisitioning Department Head.

Action Taken

The Requisitioning Department Head will be responsible for all action taken in dealing with bid irregularities, and acts in accordance to the nature of the irregularity:

- Major Irregularity (Automatic Rejection)
- Minor Irregularity (Bidder May Rectify)
- Mathematical Error (Additions or Extensions) as above

In the event that the bidder withdraws a bid due to the identification of a Major Irregularity, the Municipality may disqualify such Bidder from participating in Municipal Quotations/Tenders/Requests for Proposals for a period of up to one (1) year.

BID IRREGULARITIES – SUMMARY

Item	Description Description			Action
	Description	Major	Minor	
1.	Late Bids (By Any Amount of Time)	X		Automatic Rejection
2.	Bid Completed in Pencil	X		Automatic Rejection
3.	Bid Surety not submitted with the bid when the bid request (or any addendum) indicated as such			Automatic Rejection
4.	Execution of Agreement to Bond: a) Bond Company Corporate Seal or Equivalent proof of authority to bind company or signature missing b) Surety Company not licensed to do business in Ontario	X		Automatic Rejection
5.	Execution of Bid Bonds: a) Corporate Seal or Equivalent proof of authority to bind company or signature of Bidder or both missing b) Corporate Seal or Equivalent proof of authority to bind company or signature of Bonding Company missing	X		Automatic Rejection
6.	Other Bid Security: Cheque which has not been certified	Х		Automatic Rejection
7.	Bidders not attending mandatory site meeting	Х		Automatic Rejection
8.	Unsealed Tender Envelopes (envelope containing tender documents – not outer (courier) envelope)	Х		Automatic Rejection
9.	Proper Response Envelope or Label Not Used/Envelope does not indicate project name		Х	Acceptable if received on time
10.	Pricing or Signature Pages Missing	Х		Automatic Rejection
11.	Insufficient Financial Security (i.e. No deposit or Bid Bond or Insufficient Deposit	X or	Х	a)Where security is required and amount is not specified in request, Automatic Rejection unless insufficiency is deminimus (trivial or insignificant) b) Where security is required and amount of security is specified in request, Automatic Rejection
12.	Bid Received on documents other than those provided in request	Х		Not acceptable unless specified otherwise in request – Automatic Rejection

BID IRREGULARITIES - SUMMARY - CONTINUED

BID IRREGULARITIES – SUMMARY – CONTINUED				
Item	Description	Major	Minor	Action
13.	Execution of Bid Document – Proof	X		Automatic Rejection
14.	of authority to bind is missing Part bids (i.e. all items not included	X or	Х	Acceptable upless complete
14.	`	A 01	^	Acceptable unless complete bid has been specified in the
	in bid)			•
4.5	Dide containing miner clerical arrays		X	request
15.	Bids containing minor clerical errors		Χ	Two (2) working days to
				correct initial errors
				electronically (email or fax)
				but originals must follow.
				Municipality reserves the
				right to waive initialing and
4.0	Lipinitial and also associate was associated		V	accept bid
16.	Uninitialed changes to request		X	Two (2) working days to
	documents which are minor (i.e.			correct initial errors
	bidder's address in amended by			electronically (email or fax)
	overwriting but not initialed			but originals must follow.
				Municipality reserves the
				right to waive initialing and
47	Altana da Itana a Diskia Milada an in			accept bid
17.	Alternate Items Bid in Whole or in		Χ	Available for further
	Part			consideration unless
				specified otherwise in
40	Light Drives in the Cabadyle of Drives		V	request
18.	Unit Prices in the Schedule of Prices		X	Two (2) working days to
	have been changed, but not initialed			correct initial errors
				electronically (email or fax)
				but originals must follow.
				Municipality reserves the
				right to waive initialing and
10	Other Methemotical arrays which are		Х	accept bid
19.	Other Mathematical errors which are		Χ	Two (2) working days to
	not consistent with the unit prices			initial corrections
				electronically (email or fax)
				but originals must follow.
20	Doggo requiring completion of	X		Unit prices will govern
20.	Pages requiring completion of	^		Automatic Rejection
24	information by Bidder are missing			Consultation with a Solicitor
21.	Bid Documents which suggest that			
	the bidder has made a major			on a Case-by-Case basis
	mistake in calculations or bid			and referenced within the
				staff report if applicable

NOTE: The above list of irregularities should not be considered all-inclusive. The requisitioning Department Head, in consultation with the Treasurer or designate, will review minor irregularities not listed. The requisitioning Department Head may then accept the bid or request that the bidder rectify the deviation.